

Dale R. Karns

690 Hidden Lane, Jacksonville, Alabama 36265 | (256) 530-3460 | dale@pitrowgroup.com

Summary

- Driven and hands-on business professional eager to apply acquired skills to serve the transportation industry by promoting partnerships and trust. Vastly experienced in instruction and training in all areas of management, safety, and business administration.

Education

MASTER OF ARTS | 2009 | JACKSONVILLE STATE UNIVERSITY

- Major: History
- SUMMA CUM LAUDE

BACHELOR OF ARTS | 2007 | JACKSONVILLE STATE UNIVERSITY

- Major: History
- Minor: Business Administration
- MAGMA CUM LAUDE

ASSOCIATE OF SCIENCE | 1980 | GADSDEN STATE JUNIOR COLLEGE

- Major: Business Administration
- CUM LAUDE

Honors:

NORTH AMERICAN PILOT VEHICLE SAFETY ALLIANCE (NAPVSA)

- (2018 – Present) - Co-Chair & Founder

EVERGREEN SAFETY COUNCIL – WA. STATE PILOT / ESCORT VEHICLE OPERATOR INSTRUCTOR

- (2015 – Present) – Administers 8-hour Pilot / Escort Vehicle Operator certification course to operators across the country.

PHI ALPHA THETA – JACKSONVILLE STATE UNIVERSITY CHAPTER

- 2009 – President / 2008 – Vice President

ALABAMA / GUATEMALA PARTNERS OF THE AMERICAS

- 2012 – 2013 – President / 2008 – 2012 – Director of Operations

TALLADEGA BEAUTIFICATION COUNCIL

- 1982 - 1985

Experience

CONSULTANT / ADVISOR | PIT ROW LEGAL SOLUTIONS | 2019 - PRESENT

- Group of nation-wide transportation experts providing operational, professional, and legal consulting solutions.

CO-FOUNDER / MEMBER | PIT ROW TRANSPORTATION SOLUTIONS | 2017 - PRESENT

- Procurement & Development of software solutions to revolutionize permitting operations in the specialized transportation industry.

VICE PRESIDENT | PIT ROW SERVICES LLC | 2014 - PRESENT

- Co-Founder & Member. Nationwide leader in Pilot / Escort Vehicle Operations. Administers and manages one of the largest fleets of company owned pilot / escort vehicles in the county with a focus on safety and professionalism. Administers Washington State pilot car certification center in Lincoln, AL.

ADJUNCT PROFESSOR | GADSDEN STATE COMMUNITY COLLEGE | 2010 - 2014

- Taught Western Civilization 101 & 102, American History 201, 202

GENERAL MANAGER | MURPHY OIL INC. | 2001 - 2005

- Oversaw highest volume unit in Jackson, MS district. Administered hiring and training of area managers.

GENERAL CONTRACTOR | SELF EMPLOYED | 1998 - 2001

- Remodeling of homes. Built custom made-to-order cabinets.

DIRECTOR OF OPERATIONS | JOSUN, INC. | 1996 - 1999

- Oversaw day-to-day operations of four Arby's Restaurants. Duties included marketing, hiring, remodeling, contract negotiations, etc.

OWNER | NU TIMES, INC. | 1991 - 1996

- Developed a new concept restaurant. Built & owned three restaurants in central Alabama.

AREA OPERATIONS DEVELOPMENT MANAGER | ARBY'S INC. | 1989 - 1991

- Oversaw the franchise community of New Mexico and Texas. Responsibilities included overseeing site selection, construction, training of management staff, and oversaw three Franchisee Training Units in Atlanta, GA. Last six months of employment was a International Trainer teaching Labor Law, Bacteriology, Train the Trainer, Motivating the Team, Accounting, and General Management Practices to the Franchisee community.